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Consulting companies help you decide what to do. AGI Finance Lab helps you understand what deserves to be analyzed before deciding what to do.

How AGI Finance Lab Differs

Measurement Before Recommendations

Traditional consulting firms provide expertise, frameworks and recommendations.

AGI Finance Lab focuses on something that often happens before consulting begins:

identifying where measurable improvement opportunities actually exist.

Before discussing strategies, transformations or investments, organizations need to understand:

- Where performance dispersion exists
- Where processes lose efficiency
- Where operational friction accumulates
- Which opportunities have the greatest potential impact

Our objective is not to replace consulting.

Our objective is to provide a measurable foundation for better consulting and better decisions.

Different Questions. Different Outputs.

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Traditional Consulting

Typical questions:

- What strategy should we implement?
- How should we reorganize the company?
- Which transformation program should we launch?
- What best practices should we adopt?

Output:

- Recommendations
- Transformation plans
- Organizational projects
- Strategic initiatives

AGI Finance Lab

Typical questions:

- Where are the improvement margins?
- How much are they worth?
- Which operational areas generate the highest dispersion?
- What should be prioritized first?

Output:

- QMI Score
- QMI Loss Index (QLI)
- Operational Intelligence
- Improvement Priority Ranking
- Measurable Decision Support

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A Different Starting Point

Most organizations begin with solutions.

We begin with measurement.

Most organizations discuss improvements.

We identify where improvement opportunities are most likely to generate value.

Most organizations debate priorities.

We help quantify them.

Not Another Consulting Report

AGI Finance Lab is not designed to produce a traditional consulting presentation.

It is designed to transform fragmented operational information into structured and measurable intelligence.

The goal is not to generate more opinions.

The goal is to generate more evidence.

A Complementary Approach

AGI Finance Lab can operate before, during or after consulting engagements.

Before consulting

Identify where intervention may create the highest impact.

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During consulting

Provide measurable intelligence to support decision making.

After implementation

Measure whether expected improvements have actually materialized.

The Executive Perspective

A CEO does not need more data.

A CEO does not need more dashboards.

A CEO needs to understand:

Where are the improvement margins?

How much are they worth?

Which ones deserve attention first?

That is the problem AGI Finance Lab was designed to address.

Every company has room for improvement.

The challenge is not knowing that improvement opportunities exist.

The challenge is understanding where they are, how much they are worth, and which ones should be addressed first.

AGI Finance Lab provides the measurement layer that turns assumptions into evidence and opportunities into priorities.

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What Does a CEO Actually Gain?

Better decisions start with better visibility.

Every CEO knows improvement opportunities exist.

The real challenge is understanding where they are, how much they are worth, and which ones deserve attention first.

QMI was designed to make those decisions easier.

1. Focus on What Matters Most

Most companies have dozens of potential improvement projects.

- Digital transformation
- AI adoption
- Process redesign
- Cost reduction
- Commercial growth
- Organizational restructuring

The question is:

Which initiative should come first?

QMI helps identify areas with the highest improvement potential and prioritize resources accordingly.

2. Reduce Decision-Making Based on Assumptions

Executives are often forced to make decisions using partial information.

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QMI transforms fragmented operational data into measurable intelligence, reducing reliance on intuition alone.

Result:

More evidence. Less speculation.

3. Identify Hidden Value

Revenue is visible.

Costs are visible.

Hidden inefficiencies are often not.

QMI helps uncover value dispersion across:

- Processes
- Information flows
- Documentation
- Organizational structure
- Operational execution

Result:

Improvement opportunities become measurable.

4. Allocate Capital More Effectively

Every investment competes for attention and budget.

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QMI helps CEOs understand:

- where resources are being dispersed;
- where improvements can create the greatest impact;
- where investments are most likely to generate returns.

Result:

Better allocation of time, capital and management attention.

5. Prepare the Organization for Scale

Growth frequently exposes weaknesses that were previously invisible.

- undocumented processes;
- dependency on key individuals;
- fragmented workflows;
- inconsistent information.

QMI helps reveal structural limitations before they become growth constraints.

Result:

A more scalable organization.

6. Strengthen Executive Control

As organizations grow, direct visibility decreases.

QMI provides a structured view across multiple operational dimensions, allowing leadership to monitor performance through measurable indicators rather than isolated observations.

Result:

Greater clarity across the business.

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The CEO Question

The most important question is not:

"How can we improve?"

The most important question is:

"Where are the improvement margins, how much are they worth, and which ones should be addressed first?"

That is the question QMI was designed to answer.

Traditional dashboard:

"What happened?"

Traditional consulting:

"What should we do?"

QMI:

"Where is the highest-value improvement opportunity inside the company right now?"

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